

## **ECONOMIC DEVELOPMENT TAX INCENTIVE STUDY - FERTILIZER OR CHEMICAL PROCESSING FACILITY SALES TAX EXEMPTION**

Pursuant to North Dakota Century Code Section 54-35-26, created by Senate Bill No. 2057 (2015), a variety of economic development tax incentives must be reviewed by a Legislative Management interim committee every 6 years. The purpose of the review is to ensure economic development tax incentives are serving their intended purposes in a cost-effective and equitable manner. This memorandum is provided to assist in the review of the fertilizer or chemical processing facility sales tax exemption and provides an explanation of the incentive, the perceived goals of the Legislative Assembly in creating the incentive, and the data and testimony that will be required to conduct an effective analysis of the incentive.

### **EXPLANATION OF THE FERTILIZER OR CHEMICAL PROCESSING FACILITY SALES TAX EXEMPTION**

Sections 57-39.2-04.15 and 57-40.2-03.3 provide a sales and use tax exemption for materials used to construct a fertilizer or chemical processing facility. For purposes of the exemption, a fertilizer or chemical processing facility is a processing plant that produces for retail or wholesale a fertilizer, chemical, or chemical derivative from natural gas, natural gas liquids, or crude oil components. The sales tax exemption applies to sales of personal property used to construct a fertilizer or chemical processing facility or any component integral to the facility. A component integral to the facility may be owned directly or indirectly by the facility or an unrelated third party and must be located at the site of the facility and integral to the facility's processing of fertilizers or chemicals. Before July 1, 2023, the owner of a fertilizer or chemical processing plant must receive from the Department of Environmental Quality an air quality permit or notice that the air quality permit is complete and provide the documentation to the Tax Department to qualify for the exemption.

To receive the exemption at the time of purchase, the facility owner must receive a certificate from the Tax Commissioner verifying the tangible personal property the facility owner intends to purchase qualifies for the exemption. If a certificate of exemption is not received before the purchase, the facility owner may apply to the Tax Commissioner for a refund of the applicable amount of tax paid. If a contractor purchases or installs tangible personal property, the facility owner may apply for a refund of the amount of sales tax paid by the contractor on qualifying items. The tangible personal property must be incorporated in the facility or used in the construction process to the point of having no residual economic value to qualify for the exemption.

### **PERCEIVED GOALS OF THE LEGISLATIVE ASSEMBLY IN CREATING OR ALTERING THE FERTILIZER OR CHEMICAL PROCESSING FACILITY SALES TAX EXEMPTION**

The sales and use tax exemption for materials used to construct a fertilizer or chemical processing facility was enacted in 2015 with the passage of Senate Bill No. 2035. Upon a review of the legislative history for the bill, the perceived goal of the Legislative Assembly in creating the exemption was to encourage economic diversification by incentivizing new industries. Various items were discussed in support of the exemption including the state's need to compete with other states to attract and develop new industries, the benefits of converting natural gas to fertilizer to reduce flaring and provide a local fertilizer market for farmers, the opportunity to add value to existing energy resources by converting ethane gas into polyethylene, and the creation of new jobs and an expanded tax base. The incentive also was viewed as a tool to lessen the impact of other barriers to doing business in this state, such as the cold climate, limited workforce, and rural infrastructure and transportation issues. The fiscal impact of the exemption could not be determined during the 2015 legislative session but the Tax Department noted there was at least one \$3 billion plant under consideration that would qualify for the exemption, though it was unknown what share of the \$3 billion cost would be subject to the exemption.

The only change made to the exemption since its enactment was by House Bill No. 1205 (2019), which changed a reference to the State Department of Health to the Department of Environmental Quality and extended from June 30, 2019, to June 30, 2023, the deadline by which the owner of a fertilizer or chemical processing plant must receive an air quality permit or notice that an air quality permit application is complete.

### **DATA AND TESTIMONY REQUIRED TO CONDUCT AN EFFECTIVE ANALYSIS OF THE FERTILIZER OR CHEMICAL PROCESSING FACILITY SALES TAX EXEMPTION**

Data pertaining to the following items will need to be collected to effectively analyze the incentive:

1. The number of claimants;
2. The fiscal impact of the incentive;

3. Employment opportunities, business growth, or diversity in the state's economy resulting from the availability of the incentive;
4. Negative impacts created as a result of the incentive; and
5. Benefits that flow to out-of-state concerns resulting from the incentive.

Testimony will need to be solicited from the following parties to effectively analyze the incentive:

1. The Department of Commerce;
2. The Tax Department;
3. The North Dakota Economic Development Foundation; and
4. Representatives of agriculture and energy groups.