

2009 SENATE INDUSTRY, BUSINESS AND LABOR

SB 2285

2009 SENATE STANDING COMMITTEE MINUTES

Bill/Resolution No. 2285

Senate Industry, Business, and Labor Committee

Check here for Conference Committee

Hearing Date: January 29, 2009

Recorder Job Number: 7994

Committee Clerk Signature

Minutes:

Troy Schuchard

Chairman Klein opened the hearing on SB 2285, all members present.

Senator Mathern from District 11 in Fargo introduced SB 2285. He testified to the privilege of traveling through ND and visiting all 4 reservations. This bill directs the Department of Commerce to develop a memorandum to establish offices pertaining to community services, economic develop and finance, tourism, and workforce development, and at the same time, seeking tribal colleges' influences. **Senator Mathern** discussed figures. (See attachment #1)

Senator Andrist: I represent a small part of Mountrail County, more directly the Three Affiliated Tribes, and throughout this oil boom, why has the unemployment rate on the reservations remained so high.

Senator Mathern: You hit the nail on the head. We have programs through the Commerce Dept. designed to find workers who FIT the job openings, we are simply seeing the need for this service on the reservation. The Tribal Colleges have done a great job of educating people, the resources of the Commerce Dept. need to come to the reservation and help put these people to work.

Senator Wanzek: Would these actually be affiliates of the Dept. of Commerce.

Senator Mathern Yes, we take the resources to accomplish this and it would be up to the Tribes and Dept. of Commerce.

Senator Potter: Will these satellite offices serve all the people of the region, all the businesses of the region, or strictly Native American's?

Senator Mathern This isn't a reservation boundary issue. In this state we have 2 issues, finding workers and keeping our youth. On these reservations, we have the answers to both. Let's stop looking at these places and people as problems, let's see those people and lands as the resources we need.

Senator Nodland: I was a County Commissioner and know well the problems you are talking about, however when we lost good employees to the oil fields, there were those jobs they vacated and we had hard time filling them. Is this more a social issue?

Senator Mathern Public policy for almost 200 years was to destroy these peoples' way of life. That policy changed to reflect respect of these Nations and these people. But it wasn't until recently, within your life, that these people were even granted the right to vote. Their development takes a long-time. The time it takes to solve a problem is about the time it took to create the problem. In front of these social problems is a need for a job and income to support their family.

Representative Boucher, district 9, testified in support of SB 2285. I want to address the very basic questions. First of all the bill would establish outreach to the reservations through the Dept. of Commerce. To better serve the people of the reservations and North Dakota, we have developed Regional Human Services, Corrections, Parole & Probation, and Juvenile Services. Half of the Native Americans live off the reservations. Turtle Mountain Reservation has 13K.

The labor and ability is there and the connection needs to be made to help. I must point out to you that many people believe Indian people are not trained or skilled workers. This is simply

not true. Many are skilled and trained. In our county, there are well over 100 Native American owned businesses in Rolette County. They have started a bank, the first in the country. The success comes from people being connected. When you look at this objectively, they contribute to the economy of North Dakota. The connections are there and need to be addressed.

Senator Potter: Why not just put the individual cities instead of the reservation. The implications might be that the office would only help "Indian's" and not "Non-Indian's". As there is Indians that live off the reservation, there are non-Indians that live on the reservation.

Senator Horne: What role does the Federal Government have in this?

Representative Boucher: The individual entities would be better informed to answer that question for you. Obviously they should be actively engaged

Senator Marcellais: District 9, and Turtle Mountain Band of Chippewa Tribal Chairman, testified in support of SB 2285. (See attachment #2)

Senator Potter: What's the reason to create an MOU?

Senator Marcellais: There may be 4 different agreements because of each different reservation. As long as there is an office there, there is an outreach.

Chairman Klein: We do lots of things from Bismarck, for example, would it be necessary to establish an on-sight office. Are you aware of the existing relationships with the workforce?

Senator Marcellais: I just was elected so I don't know the history or the relationships from the past.

Senator Andrist: Is this a social or problem I don't understand? It seems we have the jobs there.

Senator Marcellais: There is training for careers.

Senator Wanzek: Was there discussion about initiatives to engage with our own people and the people on the reservations?

Senator Marcellais: I don't recall any discussion, no.

Senator Potter: Isn't the aim of this bill to create jobs in these sovereign nations.

Chairman Klein: Our families move to where the jobs are. That's the difficult part, there is a culture to this.

Senator Nodland: We need to educate our people, we are all related.

Chairman Klein: Has there been a relationship amongst the tribes?

Shane Goettle: Commissioner of the North Dakota Dept. of Commerce testified neutral on SB 2285. (See attachment#3)

Senator Andrist: Are there any resources that you wish you had that you do not have now?

Shane Goettle: I think it is a matter of effective coordination with the tribes.

Senator Andrist: Do you have any ideas of how we can be more effective finding people to fill the jobs that are currently available?

Shane Goettle: The training is there, and maybe the work is there and transportation is not.

Chairman Klein: Across the state, we have developers. How does it relate to what's currently on the reservation.

Senator Potter: How do you feel about these informational data with regards to the unemployment issues on the reservation?

Shane Goettle: I don't have any material prepared to dispute the figures handed out earlier. Whatever they are, they need to be addressed because whether it 20% or 60%, it's too high. We do understand that if you are not actively looking for a job, you are not classified as

"unemployed".

Chairman Klein: Upon asking for any further testimony in opposition to or against SB 2285,
Chairman Klein closed the hearing.

2009 SENATE STANDING COMMITTEE MINUTES

Bill/Resolution No. 2285

Senate Industry, Business and Labor Committee

Check here for Conference Committee

Hearing Date: February 3, 2009

Recorder Job Number: 8486

Committee Clerk Signature

Erin Lubert

Minutes:

Chairman Klein: We will go to bill 2285.

Senator Andrist : I am going to move do not pass.

Senator Wanzek: I will second that.

Senator Potter: I think it is something we should do and that it is needed. It is out of reach, and if it was located in those areas it could be very useful. There is serious unemployment on these reservations. I will be voting no.

Roll Call Vote: Yes: 5 No: 2 Absent: 0

Floor Assignment: Senator Nodland

FISCAL NOTE
Requested by Legislative Council
01/20/2009

Bill/Resolution No.: SB 2285

1A. **State fiscal effect:** *Identify the state fiscal effect and the fiscal effect on agency appropriations compared to funding levels and appropriations anticipated under current law.*

	2007-2009 Biennium		2009-2011 Biennium		2011-2013 Biennium	
	General Fund	Other Funds	General Fund	Other Funds	General Fund	Other Funds
Revenues						
Expenditures			\$3,075,456		\$3,075,456	
Appropriations						

1B. **County, city, and school district fiscal effect:** *Identify the fiscal effect on the appropriate political subdivision.*

2007-2009 Biennium			2009-2011 Biennium			2011-2013 Biennium		
Counties	Cities	School Districts	Counties	Cities	School Districts	Counties	Cities	School Districts

2A. **Bill and fiscal impact summary:** *Provide a brief summary of the measure, including description of the provisions having fiscal impact (limited to 300 characters).*

This bill would require the Department of Commerce to operate satellite offices on each of the Indian reservations. Each satellite office is required to have a staff member from each of the Department's four divisions.

B. **Fiscal impact sections:** *Identify and provide a brief description of the sections of the measure which have fiscal impact. Include any assumptions and comments relevant to the analysis.*

This bill creates a requirement that the Department of Commerce establish satellite offices on each of the Indian Reservations. These satellite offices are required to include a staff member from each of the Department's four divisions. The cost includes the salary and benefits of each of the required staff members, as well as the operating costs.

3. **State fiscal effect detail:** *For information shown under state fiscal effect in 1A, please:*

A. **Revenues:** *Explain the revenue amounts. Provide detail, when appropriate, for each revenue type and fund affected and any amounts included in the executive budget.*

B. **Expenditures:** *Explain the expenditure amounts. Provide detail, when appropriate, for each agency, line item, and fund affected and the number of FTE positions affected.*

This bill would require satellite offices staffed with four people on each of the Indian reservations. We estimate that each employee would cost \$8,009 per month including salary & benefits and operating costs such as rent, travel, phones, equipment, and supplies. This equates to \$32,036 in monthly expenses per office for a total of \$768,864 per office for the biennium. Assuming this bill only applies to the four primary Indian reservations in the state, the total biennial cost would be \$3,075,456. If this bill were to include the Lake Traverse Indian Reservation, which includes a small portion in North Dakota, the total biennial cost would be \$3,844,320.

C. **Appropriations:** *Explain the appropriation amounts. Provide detail, when appropriate, for each agency and fund affected. Explain the relationship between the amounts shown for expenditures and appropriations. Indicate whether the appropriation is also included in the executive budget or relates to a continuing appropriation.*

There is not an appropriations contained in this bill, or elsewhere, to cover the expenses of operating the satellite

offices required by this bill.

Name:	Justin Dever	Agency:	Department of Commerce
Phone Number:	701-328-7258	Date Prepared:	01/27/2009

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Date: 2/3/09
Roll Call Vote #: 1

2009 SENATE STANDING COMMITTEE ROLL CALL VOTES
BILL/RESOLUTION NO. 2285

Senate

Committee

Industry, Business and Labor

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Legislative Council Amendment Number _____

Action Taken Pass Do Not Pass Amended

Motion Made By Senator Andrist Seconded By Senator Wanzek

Senator	Yes	No	Senator	Yes	No
Senator Jerry Klein - Chairman	✓		Senator Arthur H. Behm	✓	
Senator Terry Wanzek - V.Chair	✓		Senator Robert M. Horne		✓
Senator John M. Andrist	✓		Senator Tracy Potter		✓
Senator George Nodland	✓				

Total (Yes) 5 No 2

Absent 0

Floor Assignment Senator Nodland

If the vote is on an amendment, briefly indicate intent:

REPORT OF STANDING COMMITTEE (410)
February 3, 2009 4:31 p.m.

Module No: SR-21-1545
Carrier: Nodland
Insert LC: . Title: .

REPORT OF STANDING COMMITTEE

SB 2285: Industry, Business and Labor Committee (Sen. Klein, Chairman) recommends DO NOT PASS (5 YEAS, 2 NAYS, 0 ABSENT AND NOT VOTING). SB 2285 was placed on the Eleventh order on the calendar.

2009 TESTIMONY

SB 2285

Industry, Business and Labor
January 27, 2009
Senator Tim Mathern

ATTACHMENT
1

Unemployed as % of Labor Force - 2005	
Three Affiliated Tribes	71%
Spirit Lake Tribe	57%
Standing Rock Sioux Tribe	63%
Turtle Mountain Band of Chippewa	70%
Trenton Indian Service Area	20%
Statewide # of unemployed: American Indians on or near reservations	25,734 (66%)
Source: 2005 US Dept of Interior BIA Labor Force Report	

TANF Recipients - ND Fiscal Year 2008	
Total Recipients	10,312
American Indian Recipients	6,503 (63%)
Source: ND Dept of Human Services Unduplicated Count of TANF Recipients by Race	

American Indians under custody of ND Department of Corrections - 2008	
Adult - Inmates	25.1% (262)
Adult - Parolees	18% (70)
Youth - under custody of D.J.S.	31.6%
Source: 2008 NDIAC survey of ND state agencies	

Testimony
Senate Bill No. 2285 – relating to creation of department of
commerce satellite offices on Indian Reservations
Industry, Business, and Labor (IBL) Committee
Senator J. Klein, Chairman
January 28, 2009

Chairman Klein, members of the IBL Committee, for the record is my name is Richard Marcellais, Senator from District 9, Rolette County and Turtle Mountain Band of Chippewa Tribal Chairman.

Senate Bill 2285 would set-up satellite offices on the Indian reservations with a memorandum of understanding to assist with the economic development with the following divisions as part of the North Dakota Department of Commerce:

Division of Economic Development and Finance:

As Governor John Hoeven said “We have been working hard to build a strong, responsive business climate in North Dakota to provide emerging and expanding businesses with the resources they need to grow and succeed in our state. We’ve simplified our tax system and created new tax incentives, streamlined regulatory processes, developed flexible financing programs, and readied our workforce for the high demand careers of the future”

Division of Community Services (DCS):

Goal is to provide the Native Americans of North Dakota with effective, efficient and customer oriented administration of federal and state programs for community development, energy efficiency, housing and self sufficiency. All of the programs and services are geared to improving the quality of

life for the citizens of North Dakota and to making the State a great place in which to live, work and be in business.

Division of Tourism:

The Lakota Sioux words. Aho Mitakuye Oyasin “We are all related” ring true in North Dakota You’ll often see us celebrating all the things from our heritage that make us different, as well as all things that make us alike. At our American Indian powwows, we dance in a circle that honors this interweaving of cultures and the beautiful land connecting us. At Scandinavian festivals we say “Ja, sure,” to that and start dancing in circles too. Whatever your heritage, come join in our circle and celebrate with us.

Division of Workforce Development:

The Workforce Division is responsible for monitoring local, regional, national workforce initiatives and the development and implementation of the states talent and intelligence coordination strategies. It’s a goal to ensure the North Dakota employers have access to a skilled talent pool to meet their workforce needs, young people remain in the state for jobs and civic engagement and volunteerism expands in the state.

Based on the above testimony on Department of Commerce, Divisions of Community Services, Economic Development, & Finance, Tourism and Workforce Development will not only help the state of North Dakota and the five Native American reservations.

Thank you very much for the opportunity to appear in support of Senate Bill # 2285. I will try an answer any questions the committee may have.

Attachment #3

DEPARTMENT OF COMMERCE TESTIMONY ON SB 2285
JANUARY 28, 2009, 10:30 A.M.
SENATE INDUSTRY, BUSINESS & LABOR COMMITTEE
ROOSEVELT PARK ROOM
SENATOR JERRY KLEIN, CHAIRMAN

SHANE GOETTLE – COMMISSIONER, ND DEPARTMENT OF COMMERCE

Mr. Chairman, members of the committee. Thank you for the opportunity to address you this morning with information to help you evaluate this bill.

I'll start today by stepping back a bit to describe the overall mission of the North Dakota Department of Commerce and then I'll outline how we are specifically working with local partners and businesses to help them accomplish this mission on our Indian Reservations.

North Dakota Department of Commerce Mission

Our mission is straightforward. We lead North Dakota's efforts to attract, retain and expand wealth. Our work is clearly collaborative in nature. Commerce is now and always has been an assistant to locally driven economic and community development efforts.

We provide a wide variety of services – funding, technical assistance, lead generation, advertising, promotional assistance, workforce development, recruitment and training support – all of which are available to local partners to help them address specific challenges, to build their infrastructure and to grow their economy.

The model for the Department of Commerce and previously the Economic Development and Finance agency is to work with the locals, not to become the locals. This supports the philosophy that locally driven economic efforts best fit the local culture and climate, have the strongest support from local people and are the most likely to succeed.

The North Dakota Department of Commerce operates under the guidance of a strategic plan that is developed and reviewed regularly by all Commerce employees. It is the primary tool to direct the activities of Commerce. I provided an extensive report on progress toward our goals to a joint meeting of the Industry, Business and Labor committees yesterday and I would be pleased to provide copies of that report to any of you should you so desire it.

Four strategic priorities drive our work. Most of our work with the state's Indian Reservations focuses on our first strategic priority: Business, Community and Industry Development.

Our goal here is to deliver initiatives, programs and services that support local business, community, and industry growth. Please let me describe some of the ways the Department of Commerce has worked in partnership with our state's Indian reservations toward achieving this goal.

INDUSTRY AND BUSINESS DEVELOPMENT:

In 2006, Commerce created the **North Dakota American Indian Business Development Office** which is focused on helping North Dakota's American Indian businesses leverage government procurement opportunities, access state and federal resources and facilitate partnerships between Indian and non-Indian businesses.

During the past two and a half years, this office has worked with 101 Native American businesses, helping them secure federal contracts worth \$65.4 million.

This office provides intense counseling to Native American firms throughout the entire state and sees a bright future for Native American businesses. In addition to continuing to build Native American firms, the American Indian Business Development Office will increase its efforts on up-and-coming Native American entrepreneurs who are looking to start their businesses or Native American firms requiring training to attract larger government contracts.

These second-tier companies and start-up companies require one-on-one assistance. Opportunities remain abundant on reservations due to continued high unemployment rates and the federal government's willingness to set aside contracts for these companies.

Business Developers in the Economic Development and Finance Division held numerous community visits at Three Affiliated Tribes, Turtle Mountain and Standing Rock in the last two years. The goal of these visits is to meet with existing business such as Northrop Grumman, Turtle Mountain Manufacturing, and Mandaree Enterprises to identify challenges or future growth plans that the state can support. We also meet with local and tribal leaders and economic development personnel to discuss new opportunities, such as wind development at Standing Rock, and to identify ways in which the state might support their efforts.

- ED&F Business developers have distributed 33 different requests for proposals to local partners on reservations in the last year and a half. These proposals are from a business that is requesting information about a location for a future business project and seeking information from communities about how they might meet their business needs.
- Additionally, we recently coordinated two company site visits to Belcourt and one to New Town. In 2005, NovaCTI located a call center operation in the DynaBand facility in Belcourt. Unfortunately, that company has since ceased operations there.

The **Agriculture Products Utilization Commission** has provided technical assistance and funding to several projects on the reservations in recent years.

This includes extensive organizational assistance for a commercial corn seed production project at Standing Rock where the tribe would produce some of the original indigenous corn varieties and sell them for seed.

APUC provided funding for the Ft. Berthold Cattle Relending project in New Town, Myers Meats in Parshall and the Standing Rock Equine Center.

The **North Dakota Development Fund** has supported a number of projects on the reservations over the years. These include:

- Turtle Mountain Manufacturing Company in Belcourt, which is going strong
- FACT in Fort Yates, which was funded in 1993 and no longer in business.
- And Dakota Medical Lab in Fort Totten, which was funded in 1996 and no longer in business
- The Development Fund has recently held meetings with Mandaree Enterprises in Mandaree and Skydance Casino in Belcourt regarding potential funding.

The **North Dakota Trade Office** has a great success story with Rolla-based Arrow-Tech Inc., a company they have worked with for about four years. This Native American-owned firm produces a full line of dosimeters and other radiation detection equipment. Arrow-Tech, which employs 23 people, is registered with the North Dakota Minority Contractors Association and the U.S. Department of Commerce Minority Business Development Agency as a Small-Disadvantaged Business.

In an effort to increase the company's export business, Arrow-Tech has participated in a state trade mission and export training courses. With assistance from the Trade Office, Arrow-Tech also has developed a business export strategy, signed an agreement with an overseas distributor and has incorporated export tax benefits that have saved the company money.

Arrow-Tech exported goods valued at \$600,000 in 2007 – about 30 percent of the company's total revenue. Arrow-Tech exports its product to five countries.

Another Commerce partner, the **Manufacturing Extension Project**, is also helping several important Native American-owned firms remain competitive including Turtle Mountain Manufacturing in Belcourt and Sioux Manufacturing in Devils Lake.

Commerce provides funding support to our state's Small Business Development Centers, which operate two satellite offices on our reservations, one in Belcourt and another at Sitting Bull College in Fort Yates. A full report of the clients served to date in this biennium is included in my testimony. Let me provide some of the highlights:

SBDC 07-09 Biennium to date statistics at Reservation Satellite Offices

Number of Clients Served:	118
Hours of Preparation for Consultations	129
Hours of Client Contact for Consultations	449
Total Consulting Hours Delivered:	578
Number of Sessions:	278
Economic Impact	\$50,000
FT Jobs Created	4
FT Jobs Retained	2
Business Start-ups	1
Training Events	10
Training Attendees	86

Our state's Native American culture and heritage is also widely promoted by our tourism division. A full database of tourism-related activities is attached, but I'll highlight a few to give you a sense of how the tourism division is helping our state's Native American communities leverage their resources for tourism development:

- We have prominently featured and promoted signature events such as the United Tribes Pow Wow.
- Native American culture and heritage is prominently featured in our media pitches, marketing pieces, themed itineraries and travel materials.
- Tourism has also provided \$250,000 in grants to support Native American-related historical sites and events.

COMMUNITY DEVELOPMENT

As I mentioned, our mission involves not only supporting economic development projects but helping communities address key challenges for community development such as public infrastructure, housing, hunger and poverty. Addressing these issues helps position communities for future economic growth.


Through the **Community Development Block Grant Program**, New Town received \$88,000 to fund improvements to its waste water system and Rolette County received more than \$200,000 in the form of a grant and loan to Turtle Mountain Manufacturing for the purchase of equipment.

Also through the Division of Community Services, the weatherization program invested \$100,000 to weatherize 99 homes on the reservations in the last 18 months. This includes 37 homes on Turtle Mountain, 16 on Spirit Lake, 16 on Three Affiliated and 30 on Standing Rock.

The **Community Services Block Grant program** is an anti-poverty grant program administered through the Department of Commerce that helps low-income people address a wide variety of challenges including employment, education, housing, and nutrition. The funds are allocated through seven community action agencies statewide and all of our Indian reservations are included in the service areas of these agencies.

Some of the specific services available to tribes through Community Action Agencies and made possible through the Community Services Block Grant program are:

- Funding for three food pantries at Spirit Lake and two at Turtle Mountain.
- Emergency services, to prevent shut-offs for heat, utilities and electricity
- A number of reservation families have received computers through the computer donation program for eligible families in need of a computer for educational purposes
- Self Reliance case managers, money management/budgeting assistance and Representative Payee services
- Clothing and food
- Energy Share, rental and deposit assistance, HOME Rehabilitation, utility assistance.



This gives you a rather quick overview of how we are trying to serve the state's Indian Reservations and help them address challenges, support entrepreneurs and new businesses, attract new business and help existing businesses remain competitive and positioned for growth.

Again, as a state-level agency, we see our mission as one of coordination. We have never sought to become the local staff people on the ground in these communities. Rather we work in partnership with organizations that have branch offices and seek to help local business people, elected leaders and economic developers in their efforts to grow their community.

Thank you and I'm happy to answer your questions.

ND AMERICAN INDIAN RELATED PROJECTS, COMMITTEES OR EVENT INTERACTION

Code	Location	Activity	2001-2003	2003-2005	2005-2007	2007-2009
ST	Statewide					
ST	Powwow	Targeted Powwow pitch to 89 contacts				X
ST	United Tribes International Powwow	American Bus Association (Top 100 Events)			X	
ST	Lewis & Clark National Bicentennial Signature Events	Profile Sheets, printed 500. Marketing piece distributed during the NTA/ABA/Bank Travel Conferences		X	X	X
ST	United Tribes International Powwow	Profile Sheets, printed 500. Marketing piece distributed during the NTA/ABA/Bank Travel Conferences. Distributed to tour operators, motor coach businesses, group travel publications, national conventions, Canadian Travel Shows and new business growth.		X	X	X
ST	Escort Notes	Explore the Reservations and Discover the Indian culture, annual Powwow and rodeo events and regional itineraries.				X
ST	Indian People of North Dakota	Co-op the making of this brochure with ND Indian Affairs Office			X	
ST	Lewis & Clark Bicentennial Quarterly Newsletters	Many stories in each issue regarding various reservation attractions and activities relating to the Bicentennial	X	X	X	
ST	On-A-Slant Indian Village	Marketing and advertising pieces relating to various tribes "Some of the best stories are told without a book campaign"		X		
ST	2 Nation Tour Book	8 themed itineraries - 500 were printed and sent across the U.S. and Canada to travel industry leaders. Itineraries listed on Web site www.2nationontours.com				X
ST	2009 Group Travel Guide	Itinerary Brochure - 3000 printed for distribution. 14 Attractions. Cover Photo				X
ST	2009 Group Travel Guide	4 - Itineraries Include: Explore More With Lewis & Clark - (New Town, Parshall, Fort Yates: Prairie Knights Casino, Sitting Bull Burial Site State Historic Site, Three Tribes Museum, Paul Broste Rock Museum, Four Bears Casino & Lodge)				X

Code	Location	Activity	2001-2003	2003-2005	2005-2007	2007-2009
ST	2009 Group Travel Guide	Heart of ND Tour - (Turtle Mountains, Fort Totten: Turtle Mountain Scenic Byway, Fort Totten State Historic Site, Sullys Hill National Game Preserve)				X
ST	2009 Group Travel Guide	Natural Waves & Native Ways - (New Town, Four Bears Casino and Resort, Four Bears Bridge, Crow Flies High Butte, Wolf's Trading Post)				X
ST	2009 Group Travel Guide	Scenery One, Take 2 and Action - (New Town, Fort Totten State Historic Site, Sullys Hill Game Preserve)				X
ST	2009 Group Travel Guide	Annual Events Listing - Time Out Wacipi Celebration, United Tribes International Powwow				X
ST	2004-2006 Group Travel Guide	Printed 1500 and distributed, designed with 8 tabs.		X	X	
ST	2004-2006 Group Travel Guide	General Information Tab: Included ND Legends Designated Scenic Byways		X	X	
ST	2004-2006 Group Travel Guide	Major Attractions - 8 listed		X	X	
ST	2004-2006 Group Travel Guide	Major Events - 4 listed		X	X	
ST	2004-2006 Group Travel Guide	Itineraries (3) - Central Dakota Adventure Tour, Western Heritage and Heroes Tour, Lewis and Clark Trail		X	X	
ST	2004-2006 Group Travel Guide	City Highlights - Cities were highlighted with attractions		X	X	
ST	2004-2006 Group Travel Guide	Entertainment, Shopping and Gaming		X	X	
ST	2004-2006 Group Travel Guide	American Indian Section		X	X	
ST		Thomas Jeier, American Journal Freelance, writing book - Indianer				X
ST		National L&C Signature Events, Committee Member	X	X	X	X
ST		Participated in the ND Governor's Lewis & Clark Advisory Committee Administration		X	X	
GR	Grants					
GR	New Town	Lewis & Clark Days \$2,500			X	
GR	Fort Yates	Sitting Bull College "Pageant of the Prairie" \$20,000				X
GR	New Town	L&C Merchandise Sales Program - Reunion at the Home of Sakakawea \$3,800			X	
GR	MHA Nation	Biennium legislative appropriations \$50,000			X	
GR	Standing Rock Sioux Tribe	Biennium legislative appropriations \$50,000			X	
	National Signature Event	Received a combined total of nearly \$122,000 in funds from the L&C Bicentennial Merchandising Program, matched grant and ND Tourism Division funds.		X	X	

Code	Location	Activity	2001-2003	2003-2005	2005-2007	2007-2009
SL	Spirit Lake					
SL	Fort Totten Region and Fort Mandan.	Lindor Reynolds, Winnipeg Free Press			X	
SL	Fort Totten	2 itineraries - 2 Nation Tours				X
SR	Standing Rock					
SR	Fort Yates	Dan Kaercher, Editor of Midwest Living - Media Tour			X	
SR	Lewis & Clark Trail	Arjan Leenhouts, the Netherlands - Media Tour		X		
SR	Lewis & Clark Trail, West American Indian	Ulrich Pfaffenberg, Germany - Media Tour		X		
SR	ND Lewis & Clark Trail Guides	Mentions all reservations and related sites along the trail	X	X	X	
SR	Tatanka Ohitika Historic Tours, Fort Yates	Education Vacation Provider				X
SR	Fort Yates	3 itineraries - 2 Nation Tours				X
SR	Familiarization Tour	ND/SD An Adventure in American History: Sakakawea, Lewis & Clark, Sitting Bull, Custer, Teddy Roosevelt			X	X
SR	Familiarization Tour	ND/SD Western Heroes and Great Adventure - Fort Yates and Sitting Bull Included. 5 new companies.				X
SR	Bismarck	Circle of Cultures, committee member		X		
TA	Three Affiliated					
TA	MHA Nation	ND Tourism Staff Tour			X	
TA	MHA Nation	Fred Eckart Media Tour		X		
TA	3 Tribes Tourism and MHA Tribal Ranch	Met with individuals and discussed their Tourism Plan and Ranch Development				X
TA	MHA Nation and Knife River Indian Villages	John Christopher Fine Media Tour			X	
TA	MHA Nation	Suzanne Wright Media Tour				X
TA	Knife River Indian Village, Fort Mandan, & On-A-Slant Villages.	Bruce Northam Freelance Journalist			X	
TA	Knife River Indian Villages	Barbara Morrow Media Tour			X	
TA	Knife River Indian Villages and MHA Nation	John Christopher Fine Media Tour			X	
TA	Fort Berthold Region	Amity Moore, AAA Living				X
TA	Turtle Mountain and Fort Berthold regions	Rick Doyle, Independent Film Maker				X
TA	Sky Dancer Casino and Tour of Belcourt and TMC College, 3 Tribes Museum, Crow Flies High	German Media				X
TA	3 Tribes Museum, Crow Flies High	French Media				X
TA	Newtown Area	Danish Media			X	
TA	Lewis & Clark Trail, West American Indian	Ulrich Pfaffenberg, Germany		X		
TA	Reunion at the Home of Sakakawea	American Bus Association (Top 100 Events) A Lewis & Clark National Signature Event			X	

Code	Location	Activity	2001-2003	2003-2005	2005-2007	2007-2009
TA	New Town	Profile Sheets, printed 500. Marketing piece distributed during the NTA/ABA/Bank Travel Conferences		X	X	X
TA	ND Lewis & Clark Trail Guides	Mentions all reservations and related sites along the trail	X	X	X	
TA	Hale Marina, Mandaree	Education Vacation Provider, Destinations Nov/Dec - Group Travel Magazine				X
TA	New Town and Knife River Indian Villages National Historic Site	National Park Service Corps II Planning Committee member for ND sites		X	X	
TA	Familiarization	ND/SD An Adventure in American History: Sakakawea, Lewis & Clark, Sitting Bull, Custer, Teddy Roosevelt			X	X
TA	New Town	Reunion at the Home of Sakakawea			X	
TA	New Town, Trenton	L&C Hospitality Training Program		X	X	
TM	Turtle Mountain					
TM	Turtle Mountain Region	Kathy Landis, Freelance Journalist				X
TM	Turtle Mountain and Fort Berthold regions	Rick Doyle, Independent Film Maker				X
TM	Sky Dancer Casino and Tour of Belcourt and TMC College, 3 Tribes Museum, Crow Flies High	German Media				X
TM	Sky Dancer Casino	ND Tourism Staff met with Legislator and Tourism Committee				X
TM	Turtle Mountain Scenic Byway	1 itinerary - 2 Nation Tour				X
TRENT	Trenton					
TRENT	New Town, Trenton	L&C Hospitality Training Program		X	X	
TRENT	Trenton	Missouri-Yellowstone Confluence Center Committee		X	X	
GR	Grants					
ST	Statewide					
SL	Spirit Lake					
SR	Standing Rock					
TA	Three Affiliated					
TRENT	Trenton					