

1999 HOUSE AGRICULTURE

HB 1163

1999 HOUSE STANDING COMMITTEE MINUTES

BILL/RESOLUTION NO. HB 1163

House Agriculture Committee

Conference Committee

Hearing Date 1-14-99

Tape Number	Side A	Side B	Meter #
ONE HB 1163		E Hardmeyer	10.0 to 16.5
Committee Clerk Signature <i>Arli Hanson</i>			

Minutes:

Tape #1 side B 14.0 to 16.5 Eric Hardmeyer, Bank of North Dakota explaining that this bill relates to Family Farm loan amount restrictions, residency requirements, and net worth restrictions. (See attached testimony.)

Chairman Nicholas: What is the base interest rate on these loans?

Eric: One below our base rate which is $7 \frac{3}{4} \%$ so it would be $6 \frac{3}{4} \%$.

Chairman Nicholas: With this bill a family farmer could borrow 75% of Equity he needs for say the Dakota Pasta Growers.

Eric: Some cases it would work that way. Each one is a little different. Start up coops are a little different. May need more collateral.

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House Agriculture Committee

Bill/Resolution Number HB 1163-4

Hearing Date *Click here to type Hearing Date*

Tape # 1 side B 24.8.. Woody Barth, Farmer Rancher and with the Ag mediation board.

Struggled with net worth problems for a long time and would support what this bill proposes to do.

Chairman Nicholas: Would you have any reservations about raising the limitations?

Woody Barth: Board made up of four farmers and they are for raising the limits.

Rep Herbel: Why raise limits?

Woody Barth: Being realistic into days world.

Rep Mueller: Maybe a banker, for instance, with lots of assets (sheltered) wants to become a beginning farmer. What do you do with that under this bill?

Eric: We look at all aspects and assesses of the applicant.

Ken Bu ND Farm Bureau.. Full support of this bill.

Dennis L. Johnson: ND Farmers Union in full support of this bill.

Hearing closed

1-21-99..Motion by Rep Warner DO PASS Seconded by Rep. Pollert

Carried 14 to 0 and 1 absent

Carrier:Rep Brandenburg

Date: 1-28-79
Roll Call Vote #: 1

1999 HOUSE STANDING COMMITTEE ROLL CALL VOTES
BILL/RESOLUTION NO. 1163

House AGRICULTURE Committee

Subcommittee on _____
or
 Conference Committee

Legislative Council Amendment Number _____

Action Taken Do Pass

Motion Made By Warner Seconded By Pollert

Representatives	Yes	No	Representatives	Yes	No
Eugene Nicholas, Chaiman	✓		Bob Stefonowicz	✓	
Dennis E. Johnson, Vice Chm	✓				
Thomas T. Brusegaard	✓				
Earl Rennerfeldt	✓				
Chet Pollert	✓				
Dennis J. Renner	✓				
Michael D. Brandenburg	✓				
Gil Herbel	✓				
Rick Berg	✓				
Myron Koppang	✓				
John M. Warner	✓				
Rod Froelich	✓				
Robert E. Nowatzki	✓				
Phillip Mueller	✓				

Total (Yes) 14 No 0

Absent 1

Floor Assignment Brandenburg

1999 SENATE AGRICULTURE

HB 1163

1999 SENATE STANDING COMMITTEE MINUTES

BILL/RESOLUTION NO. HB 1163

Senate Agriculture Committee

Conference Committee

Hearing Date 3/5/99

Tape Number	Side A	Side B	Meter #
1	X		0-1491

Committee Clerk Signature

Tricia Jorgensen

Minutes:

Senator Wanzek called the meeting to order, roll call was taken, all were present.

Senator Wanzek opened the hearing on HB 1163.

Eric Hardmeyer from the Bank of ND spoke in favor of the bill. Testimony enclosed.

Senator Kinnoin: What was the deficiency rate in 1987?

Eric Hardmeyer: Around 2-3 %.

Senator Klein: What was the reason for striking out residency, people moving back?

Eric Hardmeyer: That's correct.

Senator Wanzek: Couldn't there be a situation where a young person would leave say for college and then come back.

Eric Hardmeyer: Correct.

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Senate Agriculture Committee
Bill/Resolution Number Hb 1163
Hearing Date 3/5/99

Senator Sand: Is the only way this will work if there is a supporting father or would this program let someone just beginning.

Eric Hardmeyer: This is not a starting person program.

Senator Urlacher: These are individuals coming directly to the Bank of North Dakota/

Eric Hardmeyer: No, these are participation loans where they come through a local lender to the Bank of ND.

Senator Sand: Is this loan generated at helping someone through the door.

Eric Hardmeyer: There are 2 programs which are more beneficial to beginning farmers.

Senator Wanzek: It's generally a rule that most who start farming get some family help.

Senator Klein: This bill only deals with family farm issues.

Eric Hardmeyer: Correct.

Ken Birsch from the ND Farm Bureau stood in support of the bill.

Dennis Johnson from the ND Farmer's Union stood in support of the bill.

Senator Wanzek closed the hearing on HB 1163.

Senator Klein made the motion for a Do Pass.

Senator Mathern seconded.

ROLL CALL: 7 Yes, 0 No

CARRIER: Senator Wanzek

Date: 3/5
Roll Call Vote #: 1

1999 SENATE STANDING COMMITTEE ROLL CALL VOTES
BILL/RESOLUTION NO. HB 1163

Senate Agriculture Committee

Subcommittee on _____

or

Conference Committee

Legislative Council Amendment Number _____

Action Taken Do Pass

Motion Made By Klein Seconded By Mathern

Senators	Yes	No	Senators	Yes	No
Senator Wanzek	✓				
Senator Klein	✓				
Senator Sand	✓				
Senator Urlacher	✓				
Senator Kinnoin	✓				
Senator Kroeplin	✓				
Senator Mathern	✓				

Total (Yes) 7 No 0

Absent _____

Floor Assignment Senator Wanzek

If the vote is on an amendment, briefly indicate intent:

REPORT OF STANDING COMMITTEE (410)
March 5, 1999 1:19 p.m.

Module No: SR-40-4143
Carrier: Wanzek
Insert LC: . Title: .

REPORT OF STANDING COMMITTEE

HB 1163: Agriculture Committee (Sen. Wanzek, Chairman) recommends DO PASS
(7 YEAS, 0 NAYS, 0 ABSENT AND NOT VOTING). HB 1163 was placed on the
Fourteenth order on the calendar.

1999 TESTIMONY

HB 1163

TESTIMONY TO THE
HOUSE AGRICULTURE COMMITTEE
HOUSE BILL 1163
ERIC HARDMEYER - BANK OF NORTH DAKOTA

The Bank of North Dakota supports House Bill 1163 which amends and reenacts sections 6-09.11-03 and 6-09.11-06 of the ND Century Code. This bill changes and improves the Bank of North Dakota's Family Farm Program in three ways: 1) increases the loan amount from \$75,000 to \$150,000; 2) increases the net worth eligibility amount from \$150,000 to \$200,000; and, 3) eliminates the three years residency requirement.

In 1987, the Legislature created the Financial Assistance For Family Farmers, or what we call the Family Farm Program. The **Declaration of Findings and purposes** for that statute stated: ... " Our System of family farm agriculture today faces a serious crisis. Depressed commodity prices resulting from surplus production, lack of cashflow, deflated asset values, increasing debt problems, and tight credit have combined to make it impossible for a large segment of family farm agriculture to exist ... In order to survive, many of these family farms will need to restructure their operations, restructure their debt, undertake new, more profitable enterprises... The Bank of North Dakota is a vital resource for all North Dakota citizens, and the Bank of North Dakota must develop innovative ways to help North Dakota family farms restructure, recapitalize, and adapt to the current economic situation..."

Over a year ago we realized that the ag economy in ND was suffering and that the Bank of North Dakota needed to provide some assistance. We responded by devising the Farm Initiative, which essentially was a three part program. The hallmark of it was a program we called the Financial Assistance program. This program allowed farmers to restructure their debt or to term out operating loans and/or losses. The other two parts involved lowering the interest rate to 6% on the Family Farm and Farm Operating programs. The Bank of North Dakota has experienced significant usage of the Farm Initiative with over 277 loans totaling almost \$30 million.

As we devised the Farm Initiative it became apparent there was a need for the Bank of North Dakota to review all of its' farm lending programs to ensure they were up to date and market driven. In so doing, we incorporated ideas from the Commission on the Future of Agriculture, and solicited input from our North Dakota banking partners and the Credit Review Board. With that feedback, we developed a number of changes to existing programs that provided a more market sensitive product and consistency throughout the programs.

The changes recommended to the Family Farm Program in this bill are changes that came about as a result of our review. These are the only changes that require legislation. Your approval is recommended.

**FINANCIAL ASSISTANCE
LOAN PROGRAM
(1998 - 1999)**

FLEXIBLE REPAYMENT TERMS AT BELOW MARKET RATES

PROGRAM REQUIREMENTS:

This loan program can be used to refinance term debt or amortize operating carryover.

GENERAL GUIDELINES:

BND will participate up to a maximum of 75% of the loan.

BORROWER:

**Must have a minimum owner equity position of 35%.
Must be a ND resident or over 50% of farmland located in ND.**

COLLATERAL:

**Maximum loan to value ratio of 80% on Chattels.
Maximum loan to value ratio of 75% on Real Estate.**

INTEREST RATE:

7.50% fixed rate, net to borrower for up to 5 years on BND's share of the loan.

LOAN AMORTIZATION:

**Up to a 10 year amortization with 5 year balloon on Chattels.
Up to a 25 year amortization with 5 year balloon on Real Estate.**

LOAN CONDITIONS:

Loan must be adequately secured.

BANK OF NORTH DAKOTA HAS A HOME PAGE ON THE INTERNET WHICH LISTS OUR SERVICES

<http://www.banknd.com/>

FARM LOAN PROGRAM REVIEW - PROPOSED CHANGES

I. Family Farm Loan Program

- Increase net worth requirement from \$150,000 to \$200,000.
- Increase loan amount from \$75,000 to \$150,000.
- Remove 3 year ND Resident requirement.

II. Beginning Farmer Loan Program

- Increase net worth requirement from \$150,000 to \$200,000.
- Increase loan amount from \$100,000 to \$150,000.
- Increase loan to value from 65% to 75%.
- Seek increased funding for buydown fund.
- Eliminate one loan per borrower requirement and instead use a lifetime cap of \$150,000.
- Change the eligibility requirement of “first purchase” to “may not have previously owned any substantial farmland greater than 30% of median farm size in the county where the parcel is located”.

III. AG Pace Program

- Expand eligible uses to include financing for producer investing for the first time in irrigation projects or the purchase of equity shares of value added projects.
- Seek increased funding for buydown fund.

FAMILY FARM LOAN PROGRAM

The North Dakota legislature has developed a program to help family farms. This program allows BND to participate in loans for qualified purposes up to 90% of the loan amount.

QUALIFYING REQUIREMENTS

APPLICANT - The minimum requirements are:

- The applicant must be at least eighteen (18) years of age.
- The applicant has resided in North Dakota continuously during the three years immediately preceding the date of the application.
- The applicant is a farmer.
- The applicant has had the farming experience and training necessary to enable the applicant to operate a family farm and to make proper use of the proceeds of the loan.
- The net worth of the applicant does not exceed \$150,000.

USE OF PROCEEDS - BND participates in loans in the following categories:

- The purchase or the refinancing of agricultural real estate.
- The purchase of a home-quarter under N.D.C.C. Chapter 6-9.10.
- Permanent improvements to agricultural real estate.
- The purchase or refinancing of farm equipment.
- The purchase or refinancing of livestock.
- The restructure of operating debt carryover.

INFORMATION - The following information is required:

- Financial statements for the past three years and for the current period.
- Copies of the three previous years' tax returns.
- A narrative by the originating lender detailing the loan request and the borrower's farming operation, experience and training.
- Cash flow projections. (Including projected debt service based on outstanding balances, rate and term).
- A list of collateral.

The following documents are required upon approval and prior to funding a loan (when applicable):

- Signed security agreements.
- Recorded financing statements.
- Copies of the signed notes.
- The original completed participation certificate and participation agreement.
- The original signed commitment letter.
- Recorded real estate mortgage and the assignment of rents.
- Preliminary title opinion (real estate).
- Final title opinion (real estate).
- Vehicle titles (with originating lender recorded as lienholder).
- Central notice form.
- Evidence of insurance with assignment to originating lender or originating lender named as loss payee.
- A current chattel lien search.
- All other documents deemed necessary.
- Applicant eligibility form.

COLLATERAL - The collateral used to secure the loan will depend upon the intended use of the proceeds.

Real Estate - A first lien on the real property which is the subject of the loan as well as an assignment of rents is required. In addition, an appraisal of the property, conducted by a qualified, independent appraiser is required.

Equipment or Livestock - A first lien on the equipment or all livestock of like kind. In addition, two acceptable appraisals, conducted by qualified, independent appraisers are required.

APPLICATION PROCESS

Application by a lead lender is required for BND's participation.

INTEREST RATE

The interest rate on BND's percentage will float at 1% below BND's base rate. However, at no time will the interest rate exceed 11%.

The maximum interest rate on the lead lender's percentage shall not exceed BND's base rate plus 3% and may float.

LOAN TERMS

Regular Real Estate Loan

- 15 year maximum loan (amortization schedule may be longer).
- Total loan not to exceed 75% of appraised security value.
- Must be first mortgage.

Regular Farm Equipment Loan

- 5 year maximum loan.
- Total loan not to exceed 70% of appraised security value.

Regular Livestock Loan

- 7 year maximum loan.
- Total loan not to exceed 70% of appraised security value.

Debt Settlement Loans

- Real Estate Loan - 15 years (amortization schedule may be longer).
- Farm Equipment Loan - 5 years.
- Livestock Loan - 7 years.
- Total loan not to exceed 85% of appraised security value for all of the above debt settlement loans.

Restructure of Operating Debt Carryover

- 3 year maximum loan.
- Total loan not to exceed 85% of appraised security value.
- All available security must be pledged.

Loan with FmHA Guarantee

- Loan not to exceed term of guarantee.
- Total loan not to exceed 90% of appraised security value.

Loan to a borrower for the purchase of livestock and/or livestock related equipment who is participating in a program of supervised technical and management assistance approved by BND.

- 7 year maximum loan.
- Total loan not to exceed 90% of appraised security value.

INSURANCE REQUIREMENTS

The insurance requirements are determined by BND and the originating lender.

TOTAL LOAN AMOUNTS

There is no total loan limitation. BND's share is limited to the lesser of \$75,000 or 90% of the total loan amount.

FEES

There is no origination fee charged by BND.

FARM OPERATING LOAN PROGRAM

The North Dakota legislature has established a loan program to assist with farm operating loans. This program allows BND to participate in a farm operating loan for a maximum amount of \$200,000 or 65% of the total loan amount, whichever is less.

QUALIFYING REQUIREMENTS

BORROWER - A borrower is a "farmer" who is a resident of the State, owns or operates an existing farm or ranch and has a debt-to-asset ratio of 50% or greater.

LOCAL LENDER - A local lender is required to initiate the loan participation and is responsible for servicing the loan.

USE OF PROCEEDS - BND may participate in loans for the operation of an existing farm or ranch. These operating expenses include, but are not limited to:

- The current year's cash rent.
- Grassland fees.
- Parts and repairs.
- Fuel and oil.
- Transportation.
- Labor.
- Insurance (casualty, crop and hail).
- Harvesting
- Pasture cattle.
- Veterinarian fees.

Certain expenses are not qualified for this program. These include, but are not limited to:

- Delinquent bills.
- Interest payments.
- Principal payments.

BND will not participate in an operating loan if the borrower has not paid in full an operating loan under this program from the prior year.

INFORMATION - The following information is required:

- A current signed and dated financial statement of the borrower and the borrower's spouse (if applicable).
- A current lien search on all collateral.

- A cash flow analysis of the farming operation showing a breakdown of all income (i.e. # acres x yield x price).
- An itemized list of expenses equal to the amount of the loan request.
- Copies of the past three years' tax return.
- Copies of the past two years' annual financial statements of the borrower.
- List of annual debt service requirements (rate, term, P&I, balances).

The following documents shall be submitted upon approval and prior to funding the loan:

- A security agreement(s) signed by the borrower and the borrower's spouse (if applicable).
- Recorded financing statements on all collateral.
- Evidence of crop insurance coverage with the local lender as loss payee (if applicable).
- A copy of the note(s).
- The completed participation certificate and participation agreement (originals).
- The signed commitment letter.
- All other documents deemed necessary.
- Applicant eligibility form.

NET WORTH - A net worth requirement has not been established. However, legislative action requires that a borrower's debt-to-asset ratio must exceed 50%.

COLLATERAL - Loans under this program are usually secured by a current crop mortgage and all chattels. When available, a pledge of ASCS payments and the proceeds from those payments or any other governmental contracts will also be required.

Depending upon the circumstances of a loan, additional security may be requested.

APPLICATION PROCESS

Application by a lead lender is required for BND's participation.

INTEREST RATE

The interest rate on BND's participation percentage shall be variable at 1% below BND's base rate.

The interest rate charged by the local lender on its percentage may float with BND's base rate but may not exceed BND's base rate by more than 3%.

REPAYMENT TERMS

The maturity date of an operating loan under this program may not be later than March first in the year following the year in which the loan was made. For a livestock operation, the maturity date may not be later than April fifteenth of the following year. No renewal or extension may be approved beyond the initial maturity date of the loan. All advances are made and payments received on a pro rata basis.

FEES

There is no origination fee charged by BND.

BEGINNING FARMER REAL ESTATE LOAN PROGRAM

The Beginning Farmer Real Estate Loan Program assists the farmer and rancher, who has not previously purchased agricultural real estate, in the purchase of real estate.

QUALIFYING REQUIREMENTS

BORROWER - A beginning farmer is required to meet the following criteria:

- Be a resident of North Dakota.
- Cannot have previously purchased agricultural real estate. (Exceptions may be made to the "first purchase" requirements in individual cases.)
- Intends to use real estate for agricultural purposes.
- Has a net worth, including that of any dependents and spouse, of less than \$150,000.
- The principal occupation and income is or will be the production of an agricultural commodity on a family farm.

USE OF PROCEEDS - The maximum amount available to any one borrower is \$100,000. The proceeds shall be used to purchase agricultural real estate.

INFORMATION - BND will act upon a request when the following information is received::

- A completed BND loan application form.
- The borrower's three previous years' financial statements.
- Copies of the borrower's three previous years' tax returns.
- Cash flow projections.
- ASCS aerial photos of the subject property.
- A narrative explaining the loan request, farming experience and management ability of the borrower.

Additional information may be required depending upon the circumstances of the loan and the borrower.

COLLATERAL - BND may lend up to 75% of the appraised value of the real estate to be pledged as collateral. A first mortgage is required on the property being used as collateral. In addition, BND will require an assignment of rents.

APPLICATION PROCESS

Application is made directly to BND and should include information sufficient for BND to properly evaluate the loan request. This information should contain, at a minimum, the data outlined in the Information Requirements section. In addition, BND will require:

- Hazard insurance on buildings used as collateral naming BND as "loss payee".
- Current qualified appraisal of the real estate. The appraisal is used to demonstrate that a loan meets BND's collateral requirements. The cost of this appraisal is paid by the borrower. (This appraisal should not be ordered until requested by BND.)

BND will follow its normal loan review procedures in evaluating the loan. Once the application has been approved and the commitment given, the borrower may have up to 90 days to draw the funds. If the funds have not been drawn within the commitment period, BND will cancel the commitment without further notice to the borrower.

INTEREST RATE

The interest rate is fixed at 1% below BND's then current base rate with a maximum of 6% per year for the first five years of the loan and variable at 1% below BND's then current base rate for the next five years, adjusted annually on the anniversary date. For the remaining period of a loan, interest is charged at BND's base rate as in effect from time to time and may float.

REPAYMENT TERMS

The term of a loan may not exceed 25 years. Annual amortized payments are required.

FEES

All costs incurred by BND in connection with a loan application and a loan closing must be paid by the borrower.

AG PACE **(AGRICULTURE PARTNERSHIP IN ASSISTING COMMUNITY EXPANSION)**

The AG PACE program provides low interest financing to on-farm businesses. The program funds are used to buy down the interest rate on loans which have been approved by a local lender and BND. It is available to any business, except traditional production agriculture, which is integrated into the farm operation and is used to supplement farm income.

This program is available to North Dakota farm families for business ventures that are conducted on real estate which is operated and owned or leased by a farmer or other organization permitted to engage in the business of farming. The farmer shall have as his principal occupation, prior to applying for the program, the production of agricultural commodities or livestock.

Qualified businesses include any activity which is conducted by the farmer or the farmer's family and which is integrated into the farm operation. These businesses include nontraditional agriculture, manufacturing, processing, value-added processing, and targeted services industries. Traditional production agriculture will not qualify for this program but may qualify under other Bank programs. This program may be used only once by each borrower or farm operation.

PROGRAM PARAMETERS

The AG PACE program is an interest rate buy down program. Monies in the fund are used to reduce the borrower's interest rate on loans made by a local lender and BND.

The loan is handled through a local lending institution - bank, savings and loan, credit union, or farm credit services - which will request the participation of BND. Together with the borrower, the lenders establish the terms and conditions of the loan, including the interest rate. The lead lender then requests that the AG PACE fund be used to buy down the interest rate.

INTEREST RATE

If the project qualifies as an AG PACE project, the borrower receives an interest rate, after buy down of 2½% percent below national prime, to a minimum of 1%. The AG PACE fund is limited to spending no more than \$20,000 on any one project. The lead financial institution sets the interest rate to be yielded by the lenders. The difference between the interest charged by the lenders and that paid by the borrower is paid to the lenders by the AG PACE fund.

QUALIFIED PROJECTS

The program may be used to reduce the interest rate on loans for the purchase of real property or

equipment, expansions, working capital and the purchase of inventory. The program will not reduce the interest rate on loans that are a refinancing of existing debt.

Since the program may be used for nontraditional agriculture, a review panel may evaluate these projects. If BND is unable to determine if a project meets the qualifying requirements, the panel will conduct an evaluation to determine if the project meets the intent of the program.

LENDING CRITERIA

Once a project has been determined to qualify, BND will use its normal credit standards in reviewing the loan. These standards are a factor of the loan size and the type of project. BND is required to take at least 50 percent, and not more than 80 percent, of the loan.

DEFAULT BY THE BORROWER

If the borrower goes into default under the loan agreements, the AG PACE fund will no longer buy down the interest rate. The borrower will then have to pay the full amount of interest due to the lenders. If the farmer wishes to reinstate the AG PACE buy down, he must first bring the loan current or cure the default. The AG PACE program will also consider the relocation of the business from the on-farm location as a possible event of default.

**ND FIRST TIME FARMER FINANCE PROGRAM
(TAX EXEMPT BOND PROGRAM)**

- LENDER:** LOCAL LENDER / CONTRACT SALE / INDIVIDUAL INVESTOR.
(BOND PURCHASER)
- BORROWER:** NORTH DAKOTA FARMER AT THE TIME THE BOND IS ISSUED.
MAY NOT HAVE PREVIOUSLY OWNED ANY SUBSTANTIAL FARMLAND
GREATER THAN 30% OF MEDIAN FARM SIZE IN THE COUNTY WHERE THE
PARCEL IS LOCATED.
- USE OF PROCEEDS:** TO PURCHASE AGRICULTURAL LAND, AGRICULTURAL IMPROVEMENTS,
AND DEPRECIABLE AGRICULTURAL PROPERTY.
- INTEREST RATE AND TERM:** INTEREST RATE AND TERM AGREED UPON BY FARMER AND BOND
PURCHASER.
- COLLATERAL:** AS AGREED BETWEEN FARMER AND LENDER.
- CREDIT CRITERIA:** THE BOND PURCHASER MUST MAKE THE CREDIT EVALUATION OF THE
LOAN OR SALES CONTRACT, THE FIRST TIME FARMER'S NET WORTH,
AND ABILITY TO REPAY PRINCIPAL AND INTEREST, AND THE SUFFICIENCY
OF THE SECURITY FOR THE LOAN OR SALES CONTRACT.
- NET WORTH:** NET WORTH OF LESS THAN \$200,000.
- FEES:** - \$50 NONREFUNDABLE APPLICATION FEE
- 1% OF THE AMOUNT OF THE BOND
- MAXIMUM AMOUNT:** \$250,000 FOR FARM REAL ESTATE AND IMPROVEMENTS OR DEPRECIABLE
PROPERTY OF WHICH \$62,500 MAY BE FOR "USED" DEPRECIABLE
AG-PROPERTY.
- MORE INFORMATION:** FOR MORE INFORMATION ABOUT THE ND FIRST TIME FARM FINANCE
PROGRAM, YOU CAN CONTACT THE BANK OF NORTH DAKOTA.
THE ADDRESS AND TELEPHONE NUMBER ARE:

The Bank of North Dakota
700 East Main Avenue
PO Box 5509
Bismarck, North Dakota 58506-5509
1-800-472-2166 Ext. 8- 5676
1-800-643-3916 TDD

BANK OF NORTH DAKOTA HAS A HOME PAGE ON THE INTERNET WHICH LISTS OUR SERVICES

<http://www.banknd.com/>

TESTIMONY TO THE
SENATE AGRICULTURE COMMITTEE
HOUSE BILL 1163
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