

Introduced by

Industry, Business and Labor Committee

(At the request of the State Board of Pharmacy)

1 A BILL for an Act to create and enact sections 43-15.3-13 and 43-15.3-14 of the North Dakota
2 Century Code, relating to drugs provided by outsourcing facilities and third-party logistics
3 providers; and to amend and reenact sections 43-15.3-01, 43-15.3-11, and 43-15.3-12 of the
4 North Dakota Century Code, relating to the wholesale drug distribution and third-party logistic
5 providers.

6 **BE IT ENACTED BY THE LEGISLATIVE ASSEMBLY OF NORTH DAKOTA:**

7 **SECTION 1. AMENDMENT.** Section 43-15.3-01 of the North Dakota Century Code is
8 amended and reenacted as follows:

9 **43-15.3-01. Definitions.**

10 As used in this chapter, unless the context otherwise requires:

- 11 1. "Authentication" means to affirmatively verify before any wholesale distribution of a
12 prescription drug occurs that each transaction listed on the pedigree has occurred.
- 13 2. "Authorized distributor of record" means a wholesale distributor or a third-party
14 logistics provider with whom a manufacturer has established an ongoing relationship
15 to distribute the manufacturer's prescription drug. An ongoing relationship is deemed
16 to exist between the third-party logistics provider and the manufacturer or between the
17 wholesale distributor and a manufacturer when the third-party logistics provider or the
18 wholesale distributor, including any affiliated group of the wholesale distributor as
19 defined in section 1504 of the Internal Revenue Code [26 U.S.C. 1504], complies with
20 the following:
 - 21 a. The wholesale distributor or a third-party logistics provider has a written
22 agreement currently in effect with the manufacturer evidencing the ongoing
23 relationship; and

- 1 b. The wholesale distributor or a third-party logistics provider is listed on the
2 manufacturer's current list of authorized distributors of record, which is updated
3 by the manufacturer on no less than a monthly basis.
- 4 3. "Board" means the state board of pharmacy.
- 5 4. "Broker" means a party that mediates between a buyer and a seller the sale or
6 shipment of prescription drugs, medical gases, or medical equipment.
- 7 5. "Chain pharmacy warehouse" means a physical location for prescription drugs,
8 medical gases, or medical equipment which acts as a central warehouse and performs
9 intracompany sales or transfers of the drugs, gases, or equipment to a group of chain
10 pharmacies that have the same common ownership and control.
- 11 6. "Colicensed product" means a prescription drug, medical gas, or medical equipment in
12 which two or more parties have the right to engage in the manufacturing or marketing
13 or in the manufacturing and marketing of the drug, gas, or equipment.
- 14 7. "Device" means an instrument, apparatus, implement, machine, contrivance, implant,
15 in vitro reagent, or other similar or related article, including any component, part, or
16 accessory which:
- 17 a. Is recognized in the United States pharmacopeia or the official national formulary
18 is intended for use in the diagnosis of disease or other conditions or in the cure,
19 mitigation, treatment, or prevention of disease, in humans or other animals, or is
20 intended to affect the structure or any function of the body of humans or other
21 animals;
- 22 b. Does not achieve its primary intended purposes through chemical action within or
23 on the body of a human or other animal; and
- 24 c. Is not dependent upon being metabolized for the achievement of its primary
25 intended purposes.
- 26 8. "Drop shipment" means the sale of a prescription drug, medical gas, or medical
27 equipment to a wholesale distributor by the manufacturer of the prescription drug,
28 medical gas, or medical equipment or to that manufacturer's colicensed product
29 partner, that manufacturer's third-party logistics provider, or that manufacturer's
30 exclusive distributor, under the terms of which the wholesale distributor or chain
31 pharmacy warehouse takes title but not physical possession of the prescription drug,

1 medical gas, or medical equipment and the wholesale distributor invoices the
2 pharmacy or chain pharmacy warehouse, or other person authorized by law to
3 dispense or administer the drug, gas, or equipment to a patient, and the pharmacy or
4 chain pharmacy warehouse or other authorized person receives delivery of the
5 prescription drug, medical gas, or medical equipment directly from the manufacturer,
6 or that manufacturer's third-party logistics provider, or that manufacturer's exclusive
7 distributor.

8 9. "Durable medical equipment" means medical devices, equipment, or supplies that may
9 be used in a residence, including oxygen and oxygen delivery systems and supplies,
10 ventilators, respiratory disease management devices, continuous positive airway
11 pressure (CPAP) devices, electronic and computerized wheelchairs and seating
12 systems, apnea monitors, transcutaneous medical nerve stimulator (TENS) units, low
13 air cutaneous pressure management devices, sequential compression devices,
14 feeding pumps, home phototherapy devices, infusion delivery devices, distribution of
15 medical gases to end users for human consumption, hospital beds, nebulizers, and
16 other similar equipment as may be determined by the board by rule.

17 10. "Facility" means a facility of a wholesale distributor where prescription drugs, medical
18 gases, or medical equipment are stored, handled, repackaged, or offered for sale.

19 11. "Manufacturer" means a person licensed or approved by the federal food and drug
20 administration to engage in the manufacture of drugs, medical gases, or devices by
21 manufacturing the drugs, gases, or devices at the person's own facility or by
22 contracting for the manufacturing by others.

23 12. "Manufacturer's exclusive distributor" means any person that contracts with a
24 manufacturer to provide or coordinate warehousing, distribution, or other services on
25 behalf of a manufacturer and which takes title to that manufacturer's prescription drug,
26 medical gases, or medical equipment but which does not have general responsibility
27 to direct the sale or disposition of the manufacturer's prescription drug, medical gas, or
28 medical equipment. The manufacturer's exclusive distributor must be licensed as a
29 wholesale distributor under this chapter, and to be considered part of the normal
30 distribution channel also must be an authorized distributor of record.

- 1 13. "Medical device" means a product or equipment used to diagnose a disease or other
2 condition in order to cure, treat, or prevent disease.
- 3 14. "Medical equipment" means equipment prescribed or distributed by a practitioner used
4 in the course of treatment of home care.
- 5 15. "Medical gas" means any gaseous substance that meets medical purity standards and
6 has application in a medical environment.
- 7 16. "Normal distribution channel" means a chain of custody for a prescription drug which
8 goes, directly or by drop shipment, from a manufacturer of the prescription drug, from
9 that manufacturer to that manufacturer's colicensed partner, from that manufacturer to
10 that manufacturer's third-party logistics provider, or from that manufacturer to that
11 manufacturer's exclusive distributor to:
- 12 a. A pharmacy, to a patient or other designated person authorized by law to
13 dispense or administer the drug to a patient;
- 14 b. A wholesale distributor, to a pharmacy, to a patient or other designated person
15 authorized by law to dispense or administer the drug to a patient;
- 16 c. A wholesale distributor, to a chain pharmacy warehouse, to that chain pharmacy
17 warehouse's intracompany pharmacy, to a patient or other designated person
18 authorized by law to dispense or administer the drug to a patient; or
- 19 d. A chain pharmacy warehouse, to the chain pharmacy warehouse's intracompany
20 pharmacy, to a patient or other designated person authorized by law to dispense
21 or administer the drug to a patient.
- 22 17. "Outsourcing facility" means a facility at one geographic location or address which is
23 engaged in anticipatory compounding of sterile drugs and complies with section 503(b)
24 of the federal Food, Drug, and Cosmetic Act [21 U.S.C. 353(b)].
- 25 18. "Pedigree" means a document or an electronic file containing information that records
26 each distribution of any given prescription drug.
- 27 ~~18-19.~~ "Pharmacy distributor" means any pharmacy or hospital pharmacy licensed in this
28 state which is engaged in the delivery or distribution of prescription drugs, medical
29 gases, or medical equipment to any other pharmacy licensed in this state or to any
30 other person, including a wholesale drug distributor, engaged in the delivery or
31 distribution of prescription drugs, medical gases, or medical equipment and involved in

1 the actual, constructive, or attempted transfer of a drug, gas, or equipment in this state
2 to other than the ultimate consumer, when the financial value of the drugs, gases, or
3 equipment is equivalent to at least five percent of the total gross sales of the pharmacy
4 distributor.

5 ~~19-20.~~ "Prescription drug" means any drug, including any biological product, except for blood
6 and blood components intended for transfusion or biological products that are also
7 medical devices, required by federal law, including federal regulation, to be dispensed
8 only by a prescription, including finished dosage forms and bulk drug substances
9 subject to section 503(b) of the federal Food, Drug, and Cosmetic Act [21 U.S.C.
10 3539(b)].

11 ~~20-21.~~ "Repackage" means repackaging or otherwise changing the container, wrapper, or
12 labeling to further the distribution of a prescription drug. The term does not include
13 actions completed by the pharmacists responsible for dispensing product to the
14 patient.

15 ~~21-22.~~ "Repackager" means a person that repackages.

16 ~~22-23.~~ "Third-party logistics provider" means a person that contracts with a wholesale
17 distributor or a prescription drug, medical gas, or medical equipment manufacturer to
18 provide or coordinate warehousing, wholesale distribution, or other services on behalf
19 of a manufacturer, but does not take title to the prescription drug, medical gas, or
20 medical equipment or have general responsibility to direct the prescription drug's,
21 medical gas's, or medical equipment's sale or disposition. The third-party logistics
22 provider must be licensed ~~as a wholesale distributor~~ independently under this chapter
23 and to be considered part of the normal distribution channel must also be an
24 authorized distributor of record.

25 ~~23-24.~~ "Trace" means the capability to identify the historical locations, the records of
26 ownership, and the packaging hierarchy for a particular traceable item. "Trace"
27 answers questions such as where has the item been, who previously owned the item,
28 and in what packaging hierarchy did the product exist at various locations.

29 ~~24-25.~~ "Track" means the capability to identify the current, and at the time of shipment the
30 intended future, location, ownership, and packaging hierarchy of a traceable item
31 through the supply chain as the traceable item moves between parties. "Track"

1 addresses both forward and reverse logistics operations. "Track" answers questions
2 such as where is the item currently, who is the next intended recipient, and what is the
3 current packaging hierarchy of the item.

4 ~~25-26.~~ "Virtual distributor" means a person that arranges for the distribution of a drug or
5 device and which may or may not take actual possession of the drug or device but
6 contracts with others for the distribution, purchase, and sale.

7 ~~26-27.~~ "Virtual manufacturer" means a person that owns the new drug application or
8 abbreviated new drug application for a drug or device and which contracts with others
9 for the actual manufacturing of the drug or device.

10 ~~27-28.~~ "Wholesale distribution" means distribution of prescription drugs, medical gases, or
11 medical equipment to persons other than a consumer or patient. The term does not
12 include:

- 13 a. Intracompany sales of prescription drugs, medical gases, or medical equipment,
14 meaning any transaction or transfer between any division, subsidiary, parent or
15 affiliated or related company under common ownership and control of a corporate
16 entity, or any transaction or transfer between colicensees of a colicensed product.
- 17 b. The sale, purchase, distribution, trade, or transfer of a prescription drug, medical
18 gas, or medical equipment or the offer to sell, purchase, distribute, trade, or
19 transfer a prescription drug, medical gas, or medical equipment for emergency
20 medical reasons.
- 21 c. The purchase or other acquisition by a hospital or other health care entity that is
22 a member of a group purchasing organization of a drug, gas, or equipment for
23 the hospital's or health care entity's own use from the group purchasing
24 organization or from other hospitals or health care entities that are members of
25 such organizations.
- 26 d. The sale, purchase, or trade of a drug, gas, or equipment or an offer to sell,
27 purchase, or trade a drug, gas, or equipment by a charitable organization
28 described in section 501(c)(3) of the Internal Revenue Code of 1954 to a
29 nonprofit affiliate of the organization to the extent otherwise permitted by law.

- 1 e. The sale, purchase, or trade of a drug, gas, or equipment or an offer to sell,
2 purchase, or trade a drug, gas, or equipment among hospitals or other health
3 care entities that are under common control.
- 4 f. The distribution of prescription drug samples by manufacturers' representatives.
- 5 g. Drug returns, when conducted by a hospital, health care entity, or charitable
6 institution in accordance with title 21, Code of Federal Regulations, section
7 203.23.
- 8 h. The sale of minimal quantities of prescription drugs, medical gases, or medical
9 equipment by retail pharmacies to licensed practitioners for office use.
- 10 i. The sale, purchase, or trade of a drug, gas, or equipment; an offer to sell,
11 purchase, or trade a drug, gas, or equipment; or the dispensing of a drug, gas, or
12 equipment pursuant to a prescription.
- 13 j. The sale, transfer, merger, or consolidation of all or part of the business of a
14 pharmacy from or with another pharmacy, whether accomplished as a purchase
15 and sale of stock or business assets.
- 16 k. The sale, purchase, distribution, trade, or transfer of a prescription drug, medical
17 gas, or medical equipment from one authorized distributor of record to one
18 additional authorized distributor of record when the manufacturer has stated in
19 writing to the receiving authorized distributor of record that the manufacturer is
20 unable to supply such prescription drug, medical gas, or medical equipment and
21 the supplying authorized distributor of record states in writing that the prescription
22 drug, medical gas, or medical equipment being supplied had until that time been
23 exclusively in the normal distribution channel.
- 24 l. The delivery of, or offer to deliver, a prescription drug, medical gas, or medical
25 equipment by a common carrier solely in the common carrier's usual course of
26 business of transporting prescription drugs, medical gases, or medical equipment
27 and the common carrier does not store, warehouse, or take legal ownership of
28 the prescription drug, medical gas, or medical equipment.
- 29 m. The sale or transfer from a retail pharmacy or chain pharmacy warehouse of
30 expired, damaged, returned, or recalled prescription drugs, medical gases, or

1 medical equipment to the original manufacturer or to a third-party returns
2 processor.

3 ~~28-29.~~ "Wholesale distributor" means anyone engaged in the wholesale distribution of
4 prescription drugs, medical gases, or medical equipment, including manufacturers;
5 virtual manufacturers; repackagers; own-label distributors; private-label distributors;
6 jobbers; brokers; virtual distributors and warehouses, including manufacturers' and
7 distributors' warehouses; manufacturers' exclusive distributors; authorized distributors
8 of record; drug, gas, or equipment wholesalers or distributors; independent wholesale
9 drug, gas, or equipment traders; specialty wholesale distributors; ~~third-party logistics~~
10 ~~providers~~; retail pharmacies that conduct wholesale distribution; and chain pharmacy
11 warehouses that conduct wholesale distribution. To be considered part of the normal
12 distribution channel, such wholesale distributor must also be an authorized distributor
13 of record.

14 **SECTION 2. AMENDMENT.** Section 43-15.3-11 of the North Dakota Century Code is
15 amended and reenacted as follows:

16 **43-15.3-11. Retail durable medical equipment retailers - Reciprocity.**

- 17 1. A person may not sell or deliver durable medical equipment directly to a consumer
18 unless licensed by the board as a retail durable medical equipment retailer.
- 19 a. As a term of licensure under this section, a licensee shall employ or contract with
20 an in-state licensed health care professional authorized by that professional's
21 practice act to prescribe or administer the durable medical equipment. For
22 purposes of this section, a licensed health care professional may include a
23 respiratory therapist, physical therapist, pharmacist, registered nurse, licensed
24 practical nurse, advanced practice registered nurse, physician assistant, and
25 occupational therapist.
- 26 (1) The licensed health care professional must be on staff to oversee and
27 provide custom orthotics and prosthetics. The board shall establish
28 certification requirements for a qualified health care professional which may
29 include certification through the American board for certification in orthotics
30 and prosthetics or the board for certification in orthotics as a certified

1 orthotist, certified prosthetist, certified prosthetist orthotist, certified orthotic
2 fitter, certified mastectomy fitter, or certified pedorthist.

3 (2) The licensed health care professional must be on staff to oversee and
4 provide complex rehabilitation products and services for seating and
5 mobility systems. The board shall establish certification requirements for a
6 qualified health care professional which may include certification through the
7 rehabilitation engineering and assistive technology society of North America
8 as an assistive technology professional.

9 (3) The applicant shall furnish on the application the name and license number
10 of the individual the licensee employs or with which the applicant contracts.
11 Within thirty days of a change, the licensee shall provide the board with
12 notice of any change in the licensee.

13 b. A durable medical equipment retailer may sell or deliver to a patient's home
14 durable medical-related equipment in accordance with a practitioner's
15 prescription or drug order. The retail durable medical equipment retailer shall
16 keep the original prescription or order or an electronic copy at the licensed
17 location or must have available for inspection an electronic copy of the original
18 order or electronic copy of the order. A prescription or order is not valid after one
19 year, except a prescription or order for repair, maintenance, or replacement of
20 equipment and items designated as thirteen month capped rental items by the
21 center of medicare and medicaid services may be perpetual. A retail durable
22 medical equipment retailer shall maintain a prescription or order for five years. A
23 durable medical equipment retailer may only obtain medical equipment from a
24 manufacturer or wholesaler that is duly licensed by the state.

25 2. An out-of-state retail durable medical equipment retailer or a principal or agent of the
26 retailer may not conduct business in this state unless the retailer is licensed by the
27 board as a retail durable medical equipment retailer, paid the fee required by the
28 board, and is registered with the secretary of state. An applicant shall submit an
29 application for a license on a form furnished by the board and the applicant must be
30 accompanied by a copy of the certificate of authority from the secretary of state. The

1 issuance of a license under this section does not change or affect tax liability imposed
2 by this state on an out-of-state retail durable medical equipment retailer.

3 3. The board may adopt rules that permit an out-of-state retail durable medical
4 equipment retailer to obtain a license on the basis of reciprocity if the retailer
5 possesses a valid license granted by another jurisdiction and the legal standards for
6 licensure in the other jurisdiction are comparable to the standards under this chapter
7 and if the other jurisdiction extends reciprocity to retail durable medical equipment
8 retailers licensed in this state. However, if the requirements for licensure under this
9 chapter are more restrictive than the standards of the other jurisdiction, the
10 out-of-state retail durable medical equipment retailer shall comply with the additional
11 requirements of this chapter to obtain a license under this chapter.

12 **SECTION 3. AMENDMENT.** Section 43-15.3-12 of the North Dakota Century Code is
13 amended and reenacted as follows:

14 **43-15.3-12. Fees.**

15 The board shall charge and collect the following fees under this chapter:

16 Chain drug warehouse	\$200
17 Chain pharmacy warehouse	\$200
18 Durable medical equipment distributor, medical gas distributor, or both	\$200
19 Durable medical equipment retailer, medical gas retailer and distributor, or both	\$300
20 Hospital offsite warehouse	\$200
21 Jobber or broker	\$400
22 Manufacturer	\$400
23 Medical gas retailer, durable medical equipment retailer, or both	\$200
24 Medical gas durable medical equipment distributor and retailer	\$300
25 <u>Outsourcing facility</u>	<u>\$200</u>
26 Own label distributor	\$400
27 Pharmacy distributor	\$200
28 Private label distributor	\$400
29 Repackager	\$400
30 Reverse distributor	\$200
31 Third-party logistic provider	\$400

1	Veterinary-only distributor	\$200
2	Virtual manufacturer	\$400
3	Virtual wholesaler or distributor	\$400
4	Wholesaler or distributor	\$400

5 **SECTION 4.** Section 43-15.3-13 of the North Dakota Century Code is created and enacted
6 as follows:

7 **43-15.3-13. Compounding provided by an outsourcing facility.**

- 8 1. A facility may provide, without a patient specific prescription, a nonpatient specific
9 compounded drug preparation for human use only, if the following conditions apply:
- 10 a. The entity is registered with the United States food and drug administration as an
11 outsourcing facility pursuant to section 503(b) of the federal Food, Drug, and
12 Cosmetic Act [21 U.S.C. 353(b)]; and
- 13 b. The entity is licensed under this chapter with an outsourcing facility classification,
14 has designated a licensed pharmacist in the state of residence as the responsible
15 person on the license, and the facility meets the standards for licensure set in this
16 chapter.
- 17 2. Within forty-eight hours of a request from the board, the facility shall make available to
18 the board any inspection reports, federal food and drug administration reports of
19 objectionable conditions issued against the facility, and lists of distribution of products
20 to the state.
- 21 3. The facility shall comply with all labeling and recordkeeping requirements pursuant to
22 section 503(b) of the federal Food, Drug, and Cosmetic Act [21 U.S.C. 353(b)].

23 **SECTION 5.** Section 43-15.3-14 of the North Dakota Century Code is created and enacted
24 as follows:

25 **43-15.3-14. Third-party logistics providers.**

- 26 1. Each third-party logistics provider shall comply with the standards for licensure;
27 requirements to distribute prescription drugs, medical gases, or medical equipment;
28 restrictions on transactions; and pedigree requirements set forward in this chapter.
- 29 2. The board shall issue a separate license to each qualified third-party logistics provider
30 applying for licensure.