

John Powers, DDS, F.I.C.O.I.
Owner, Main Street Dental Care
Adjunct Faculty, Rice Regional Dental Clinic at the University of Minnesota

Statement before the North Dakota Health Services Interim Committee

April 24, 2014

1) Dental Therapy at Main Street Dental Care

- a.) Opened a schedule for the DT
- b.) Runs out of her own chair
- c.) Generates a complete full schedule within her scope
- d.) Increases Crowns, Endodontics and Implants in my schedule

2) Increases access to care

- a.) We have opened the doors to Medicaid and MN health care insurance plans
- b.) We have contracted with those plans to increase our reimbursement rates
- c.) We have increased our patient volume, production and collection

3) Financial Impact

- a.) We have seen a large increase in Production
- b.) We have seen a large increase in write offs
- c.) We have seen an increase in Collections
- d.) Profit is growing with each year she is employed and adapting
- e.) Profit Margins

4) Dental Therapists Training

- a.) Brandi received her training at the University of Minnesota
- b.) Brandi had several classes with Dental students

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Main Street Dental Care
Financial Report 2010-2013

	2010	2011	2012	2013
Production	\$701,389	\$805,077	\$1,099,344	\$1,349,421
Collection	\$527,013	\$528,263	\$642,765	\$718,708
	No Dental Therapist	No Dental Therapist	Dental Therapist – 11 months	Dental Therapist – 12 months